UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): October 31, 2024

CONCENTRA GROUP HOLDINGS PARENT, INC.

(Exact Name of Registrant as Specified in Its Charter)

001-42188

(Commission File Number)

Delaware

(State or Other Jurisdiction of Incorporation)

30-1006613

(I.R.S. Employer Identification No.)

4714 Gettysburg Road, P.O. Box 2034 Mechanicsburg, PA, 17055

(Address of principal executive offices) (Zip code)

(717) 972-1100

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- "Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- "Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- "Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- "Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

	Trading	
Title of each class	Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value per share	CON	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter):

Emerging growth company "

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On October 31, 2024, Concentra Group Holdings Parent, Inc. (the "Company") issued a press release announcing its financial results for its third quarter ended September 30, 2024. A copy of the press release and financial schedules are attached as Exhibit 99.1 to this report and incorporated herein by reference.

The information in this report (including Exhibit 99.1) is being furnished pursuant to Item 2.02 and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act.

Item 7.01 Regulation FD Disclosure.

Attached as Exhibit 99.2 and furnished for purposes of Regulation FD is a presentation published by the Company on October 31, 2024 in connection with its press release announcing its financial results for its third quarter ended September 30, 2024.

The information in this Current Report on Form 8-K (including Exhibit 99.2) is being furnished solely to satisfy the requirements of Regulation FD and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act.

Item 8.01 Other Events

Dividend Declaration

On October 28, 2024, the Company's Board of Directors declared a cash dividend of \$0.0625 per share. The dividend will be payable on or about November 22, 2024 to stockholders of record as of the close of business on November 13, 2024.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number **Description**

Press Release, dated October 31, 2024, announcing financial results for the third quarter ended September 30, 2024.

Concentra Group Holdings Parent, Inc. Presentation.

Cover Page Interactive Data File (embedded within the Inline XBRL document).

99.1 99.2 104

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

CONCENTRA GROUP HOLDINGS PARENT, INC.

Date: October 31, 2024 By: \(\frac{/s}{\text{Michael E. Tarvin}} \)

Michael E. Tarvin

Executive Vice President and Secretary



NEWS RELEASE

FOR IMMEDIATE RELEASE

Concentra Group Holdings Parent, Inc. Announces Results For Its Third Ouarter Ended September 30, 2024 and Cash Dividend

ADDISON, TEXAS — October 31, 2024 — Concentra Group Holdings Parent, Inc. ("Concentra," "we," "us," or "our") (NYSE: CON) today announced results for its third quarter ended September 30, 2024, and the declaration of a cash dividend.

"We had a successful quarter and made significant progress on key strategic initiatives and our separation from Select Medical. I am proud of our results, solid execution, and our colleagues' continued dedication to delivering quality patient-centric care," said Keith Newton, Chief Executive Officer of Concentra.

Matt DiCanio, President & Chief Financial Officer, added "We expanded our footprint in new and existing areas and achieved some of our highest patient satisfaction scores. With our robust development pipeline and proven operating model, we are confident in our ability to meet our strategic business objectives and are well positioned for continued growth through the rest of the year and into 2025."

Third Quarter 2024 Highlights

For the third quarter ended September 30, 2024 and 2023

- Revenue of \$489.6 million, an increase of 3.3% from \$474.0 million in Q3 2023
- · Net Income of \$45.8 million, and Earnings per Share of \$0.37 in Q3 2024
- · Adjusted EBITDA of \$101.6 million, an increase of 2.7% from \$98.9 million in Q3 2023
- · Cash balance of \$136.8 million and net leverage of 3.7x
- Patient Visits of 3,258,605, or 50,916 Visits per Day in the quarter, a decrease in Visits per Day of 2.2% from Q3 2023
- · Revenue per Visit of \$141.42, an increase of 3.9% from \$136.11 in Q3 2023
- · Total occupational health centers of 549, compared to 539 at end of Q3 2023
- · Total onsite health clinics of 156, compared to 145 at end of Q3 2023

Third Quarter 2024 Financial Overview

For the third quarter ended September 30, 2024, revenue increased 3.3% to \$489.6 million, compared to \$474.0 million for the same quarter, prior year. Income from operations increased 6.5% to \$86.2 million for the third quarter ended September 30, 2024, compared to \$80.9 million for the same quarter, prior year. Net income was \$45.8 million and earnings per common share was \$0.37 for the third quarter ended September 30, 2024. Adjusted EBITDA increased 2.7% to \$101.6 million for the third quarter ended September 30, 2024, compared to \$98.9 million for the same quarter, prior year. The Adjusted EBITDA margin was 20.7% for the third quarter ended September 30, 2024, compared to 20.9% for the same quarter, prior year. The definition of Adjusted EBITDA and a reconciliation of net income to Adjusted EBITDA are presented in table X of this release.

Year to Date September 30, 2024 Financial Overview

For the nine months ended September 30, 2024, revenue increased 2.7% to \$1,435.2 million, compared to \$1,397.3 million for the same period, prior year. Income from operations increased 3.1% to \$245.7 million for the nine months ended September 30, 2024, compared to \$238.3 million for the same period, prior year. Net income was \$149.1 million and earnings per common share was \$1.32 for the nine months ended September 30, 2024. Adjusted EBITDA increased 2.1% to \$299.3 million for the nine months ended September 30, 2024, compared to \$293.0 million for the same period, prior year. The Adjusted EBITDA margin was 20.9% for the nine months ended September 30, 2024, compared to 21.0% for the same period, prior year. The definition of Adjusted EBITDA and a reconciliation of net income to Adjusted EBITDA are presented in table X of this release.

Balance Sheet

As of September 30, 2024, Concentra's balance sheet reflected cash of \$136.8 million, total debt of \$1,482.3 million and total assets of \$2,481.0 million.

Cash Flow

Cash flows provided by operating activities in the third quarter ended September 30, 2024 totaled \$65.9 million compared to \$58.6 million for the same quarter, prior year. During the third quarter ended September 30, 2024, capital expenditures totaled \$15.1 million, excluding acquisitions.

Dividend

On October 28, 2024, Concentra's Board of Directors declared a cash dividend of \$0.0625 per share. The dividend will be payable November 22, 2024, to stockholders of record as of the close of business on November 13, 2024.

There is no assurance that future dividends will be declared. The declaration and payment of dividends in the future are at the discretion of Concentra's Board of Directors after taking into account various factors, including, but not limited to, Concentra's financial condition, operating results, available cash and current and anticipated cash needs, the terms of Concentra's indebtedness, and other factors Concentra's Board of Directors may deem to be relevant.

Business Outlook

Concentra is issuing its 2024 business outlook. Concentra expects revenue to be approximately \$1.9 billion, Adjusted EBITDA to be in the range of \$370.0 million to \$375.0 million, capital expenditures to be in the range of \$65.0 million to \$70.0 million and our net leverage ratio to be in the range of 3.5 to 3.6x. A reconciliation of full year 2024 Adjusted EBITDA expectations to net income is presented in table XII of this release.

Initial Public Offering and Debt Transactions

On July 26, 2024, Concentra completed an initial public offering ("IPO") of 22,500,000 shares of its common stock, par value \$0.01 per share, at an initial public offering price of \$23.50 per share for net proceeds of \$499.7 million after deducting underwriting discounts and commission of \$29.1 million. In addition, the underwriters exercised the option to purchase an additional 750,000 shares of the Company's common stock for net proceeds of \$16.7 million after deducting underwriting discounts and commission of \$1.0 million. Concentra shares began trading on the New York Stock Exchange under the symbol "CON" on July 25, 2024. In connection with the offering, Concentra Health Services, Inc. ("CHSI"), a wholly-owned subsidiary of Concentra, entered into certain financing arrangements which include Credit Facilities and \$650.0 million aggregate principal amount of 6.875% Senior Notes due 2032 (the "Notes"). The Notes are unconditionally guaranteed, jointly and severally, on a senior unsecured basis by Concentra and certain of its wholly-owned subsidiaries. The Credit Facilities consist of an \$850.0 million Term Loan and a \$400.0 million Revolving Credit Facility. The Revolving Credit Facility was undrawn at the time of closing. The Term Loan matures on July 26, 2031 and has an interest rate of Term SOFR plus 2.25%, subject to a leverage-based pricing grid. The Revolving Credit Facility matures on July 26, 2029 and has an interest rate of Term SOFR plus 2.50%, subject to a leverage-based pricing grid.

The net proceeds of the IPO and the debt financing transactions, except for \$34.7 million, were paid to Select Medical Corporation through the issuance of a dividend and the repayment of promissory notes.

Company Overview

Concentra is the largest provider of occupational health services in the United States by number of locations, with the mission of improving the health of America's workforce, one patient at a time. Our 11,000 colleagues and affiliated physicians and clinicians support the delivery of an extensive suite of services, including occupational and consumer health services and other direct-to-employer care, to more than 50,000 patients each day on average across 45 states at our 549 occupational health centers, 156 onsite health clinics at employer worksites, and Concentra Telemed as of September 30, 2024.

Conference Call

Concentra will host a conference call regarding its third quarter results and its business outlook on Friday, November 1, 2024, at 10:30 am ET. The conference call will be a live webcast and can be accessed at Concentra Group Holdings Parent, Inc.'s website at www.concentra.com and a replay of the webcast will be available shortly after the call through the same link.

For listeners wishing to dial-in via telephone, or participate in the question and answer session, you may pre-register for the call at <u>Concentra Earnings Call Registration</u> to obtain your dial-in number and unique passcode.

* * * *

Certain statements contained herein that are not descriptions of historical facts are "forward-looking" statements (as such term is defined in the Private Securities Litigation Reform Act of 1995), including statements related to Concentra's 2024 and long-term business outlook. Because such statements include risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements due to factors including the following:

- · The frequency of work-related injuries and illnesses;
- The adverse changes to our relationships with employer customers, third-party payors, workers' compensation provider networks or employer services networks;
- · Changes to regulations, new interpretations of existing regulations, or violations of regulations;
- · State fee schedule changes undertaken by state workers' compensation boards or commissions and other third-party payors;
- · Our ability to realize reimbursement increases at rates sufficient to keep pace with the inflation of our costs;
- · Labor shortages, increased employee turnover or costs, and union activity could significantly increase our operating costs;
- · Our ability to compete effectively with other occupational health centers, onsite health clinics at employer worksites, and healthcare providers;
- A security breach of our, or our third-party vendors', information technology systems which may cause a violation of HIPAA and subject us to potential legal and reputational harm;
- · Negative publicity which can result in increased governmental and regulatory scrutiny and possibly adverse regulatory changes;
- Litigation and other legal and regulatory proceedings in the course of our business that could adversely affect our business and financial statements and the effects of claims asserted against us could subject us to substantial uninsured liabilities;
- · Acquisitions may use significant resources, may be unsuccessful, and could expose us to unforeseen liabilities;
- · Our exposure to additional risk due to our reliance on third parties in many aspects of our business;
- · Compliance with applicable laws regarding the corporate practice of medicine and therapy and fee-splitting;
- · Our facilities are subject to extensive federal and state laws and regulations relating to the privacy of individually identifiable information;
- · Compliance with applicable data interoperability and information blocking rule;
- · Facility licensure requirements in some states are costly and time-consuming, limiting or delaying our operations;
- Our ability to adequately protect and enforce our intellectual property and other proprietary rights;
- · Adverse economic conditions in the U.S. or globally;
- · Any negative impact on the global economy and capital markets resulting from other geopolitical tensions;
- · Our ability to maintain satisfactory credit ratings;
- · The inability to execute on the separation from Select Medical;
- · The risk of disruption or unanticipated costs in connection with the separation;
- · Our ability to succeed as a standalone publicly traded entity;
- Restrictions on our business, potential tax and indemnification liabilities and substantial charges in connection with the separation, the distribution and related transactions;
- · The negative impact of public threats such as a global pandemic or widespread outbreak of an infectious disease similar to the COVID-19 pandemic;

- The loss of key members of our management team and our ability to attract and retain talented, highly skilled employees and a diverse workforce, and on the succession of our senior management; and,
- · Changes in tax laws or exposures to additional tax liabilities.

Except as required by applicable law, including the securities laws of the United States and the rules and regulations of the SEC, we are under no obligation to publicly update or revise any forward-looking statements, whether as a result of any new information, future events, or otherwise. You should not place undue reliance on our forward-looking statements. Although we believe that the expectations reflected in forward-looking statements are reasonable, we cannot guarantee future results or performance.

Investor inquiries:

Bill Chapman Vice President, Strategy & Investor Relations 972-725-6488 ir@concentra.com

SOURCE: Concentra Group Holdings Parent, Inc.

I. Condensed Consolidated Statements of Operations For the Third Quarter Ended September 30, 2024 and 2023 (In thousands, except per share amounts, unaudited)

	2024			2023	% Change
Revenue	\$	489,638	\$	473,964	3.3%
Costs and expenses:					
Cost of services, exclusive of depreciation and amortization		351,103		336,812	4.2
General and administrative, exclusive of depreciation and amortization (1)		37,088		38,245	(3.0)
Depreciation and amortization		15,213		17,959	(15.3)
Total costs and expenses		403,404		393,016	2.6
Income from operations		86,234		80,948	6.5
Other income and expense:					
Interest expense on related party debt		(2,691)		(11,255)	N/M
Interest expense		(21,369)		(64)	N/M
Income before income taxes		62,174		69,629	(10.7)
Income tax expense		16,415		15,205	8.0
Net income		45,759		54,424	(15.9)
Less: Net income attributable to non-controlling interests		1,421		1,318	7.8
Net income attributable to Concentra	\$	44,338	\$	53,106	(16.5)%
Basic and diluted earnings per common share: ⁽²⁾	\$	0.37	\$	0.51	

⁽¹⁾ Includes the shared service fee from related party of \$3.8 million and \$3.6 million for the third quarter ended September 30, 2024 and 2023, respectively.

N/M Not meaningful

⁽²⁾ Refer to table III for calculation of earnings per common share.

II. Condensed Consolidated Statements of Operations For the Nine Months Ended September 30, 2024 and 2023 (In thousands, except per share amounts, unaudited)

	2024		2023	% Change
Revenue	\$ 1,435,151	\$	1,397,341	2.7%
Costs and expenses:				
Cost of services, exclusive of depreciation and amortization	1,027,366		994,726	3.3
General and administrative, exclusive of depreciation and amortization (1)	110,825		109,898	0.8
Depreciation and amortization	51,568		54,552	(5.5)
Total costs and expenses	 1,189,759		1,159,176	2.6
Other operating income	284	_	151	88.1
Income from operations	245,676		238,316	3.1
Other income and expense:				
Equity in losses of unconsolidated subsidiaries	(3,676)		(526)	598.9
Interest expense on related party debt	(21,980)		(33,831)	N/M
Interest expense	(21,275)		(108)	N/M
Income before income taxes	 198,745		203,851	(2.5)
Income tax expense	49,648		47,964	3.5
Net income	 149,097	_	155,887	(4.4)
Less: Net income attributable to non-controlling interests	4,066		3,775	7.7
Net income attributable to Concentra	\$ 145,031	\$	152,112	(4.7)%
Basic and diluted earnings per common share: (2)	\$ 1.32	\$	1.46	

⁽¹⁾ Includes the shared service fee from related party of \$11.5 million and \$11.0 million for the nine months ended September 30, 2024 and 2023, respectively.

N/M Not meaningful

⁽²⁾ Refer to table III for calculation of earnings per common share.

III. Earnings per Share

For the Three and Nine Months Ended September 30, 2024 and 2023

(In thousands, except per share amounts, unaudited)

At September 30, 2024, the Company's capital structure consists of common stock. There were no participating shares or securities outstanding during the three and nine months ended September 30, 2024.

The following table sets forth the computation of earnings per share ("EPS") in 2024:

		Three Mor	iths Ended Septem	ptember 30, 2024 Nine Months Ended Septemb				ber 3	0, 2024
	Net	t Income			Net	Income			
	Att	ributable			Attr	ibutable			
		to		Basic and		to			Basic and
	Co	oncentra	Shares ⁽¹⁾	Diluted EPS	Con	ncentra	Shares ⁽¹⁾		Diluted EPS
	·		(in the	ousands, except for per	share amou	unts)			
Common shares	\$	44,338	120,765	\$ 0.3	7 \$	145,031	109,691	\$	1.32

At September 30, 2023, the Company's capital structure included Class A, B and C units outstanding and unvested restricted interests and outstanding options. To calculate EPS for the three and nine months ended September 30, 2023, Concentra applied the two-class method because its unvested restricted interests and outstanding options are participating securities.

The following table sets forth the net income attributable to the Company, its units outstanding, and its participating units outstanding:

	 Three Months Ended September 30, 2023 (in tho	Nine Months Ended September 30, 2023	
Net income	\$ 54,424	\$	155,887
Less: Net income attributable to non-controlling interests	1,318		3,775
Net income attributable to Concentra	53,106		152,112
Less: Distributed and undistributed income attributable to participating shares	66		356
Distributed and undistributed income attributable to outstanding shares	\$ 53,040	\$	151,756

The following table sets forth the computation of EPS in 2023, under the two-class method:

	Three Months Ended September 30, 2023				Nine Months Ended September 30, 2023				
	t Income llocation	Shares (1)(2) (in		Basic and Diluted EPS usands, except f	 let Income Allocation r share amounts	Shares (1)(2)	I	Basic and Diluted EPS	
Outstanding Class A, Class B, and Class C									
shares	\$ 53,040	104,035	\$	0.51	\$ 151,756	103,980	\$	1.46	
Participating shares	66	130	\$	0.51	356	244	\$	1.46	
Total Company	\$ 53,106				\$ 152,112				

⁽¹⁾ The recapitalization of the members units into common shares has been treated as such for earnings per share purposes and has been reflected retrospectively for all periods, along with the one for 4.295 reverse stock split.

⁽²⁾ Represents the weighted average units outstanding during the period.

IV. Condensed Consolidated Balance Sheets (In thousands, unaudited)

	September 30, 2024	December 31, 2023		
Assets				
Current Assets:				
	\$ 136,822	\$ 31,374		
Accounts receivable	232,202	216,194		
Other current assets	40,933	46,850		
Total Current Assets	409,957	294,418		
Operating lease right-of-use assets	430,133	397,852		
Property and equipment, net	191,099	178,370		
Goodwill	1,234,707	1,229,745		
Identifiable intangible assets, net	209,171	224,769		
Other assets	5,975	8,406		
Total Assets	\$ 2,481,042	\$ 2,333,560		
Liabilities and Equity				
Current Liabilities:				
Payables and accruals	\$ 177,620	\$ 196,879		
Due to related party	7,753	3,354		
Current operating lease liabilities	74,411	72,946		
Current portion of long-term debt and notes payable	9,737	1,455		
Total Current Liabilities	269,521	274,634		
Non-current operating lease liabilities	391,037	357,310		
Long-term debt, net of current portion	1,472,610	3,291		
Long-term debt with related party	_	470,000		
Non-current deferred tax liability	22,454	23,364		
Other non-current liabilities	24,188	27,522		
Total Liabilities	2,179,810	1,156,121		
Redeemable non-controlling interests	18,122	16,477		
Total Equity	283,110	1,160,962		
Total Liabilities and Equity	\$ 2,481,042	\$ 2,333,560		

V. Condensed Consolidated Statements of Cash Flows For the Three Months Ended September 30, 2024 and 2023 (In thousands, unaudited)

		2024	2023
Operating activities			
Net income	\$	45,759	\$ 54,424
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization		15,213	17,959
Provision for expected credit losses		11	9:
(Gain) loss on sale or disposal of assets		(1)	17
Stock compensation expense		168	_
Amortization of debt discount and issuance costs		750	_
Deferred income taxes		459	(3,314
Changes in operating assets and liabilities, net of effects of business combinations:			
Accounts receivable		(3,250)	(8,64)
Other current assets		11,276	1,408
Other assets		7,366	640
Accounts payable and accrued liabilities		(11,843)	(3,987
Net cash provided by operating activities		65,908	58,597
Investing activities			
Business combinations, net of cash acquired		(1,821)	_
Purchases of property and equipment		(15,145)	(15,450
Proceeds from sale of assets		2	
Net cash used in investing activities		(16,964)	(15,453
Financing activities			
Payments on related party revolving promissory note		(420,000)	(50,000
Proceeds from term loans, net of issuance costs		836,697	
Proceeds from 6.875% senior notes, net of issuance costs		637,337	_
Borrowings of other debt		1,604	_
Principal payments on other debt		(3,510)	(1,708
Exercise of stock options		~ ~ ~	3,340
Repurchase of common shares		_	(5,322
Distributions to and purchases of non-controlling interests		(1,583)	(1,392
Proceeds from Initial Public Offering		511,198	
Dividend to Select		(1,535,683)	_
Contributions from Parent		11,149	2,380
Net cash provided by (used in) financing activities		37,209	(52,702
Net increase (decrease) in cash and cash equivalents		86,153	(9,558
Cash and cash equivalents at beginning of period		50,669	33,238
Cash and cash equivalents at end of period	\$		33,680
Supplemental information	Ψ	130,022	23,000
Cash paid for interest	\$	14,709	\$ 11,204
Cash paid for taxes	Ф	15,328	17,599
Cash pard for taxes		13,348	17,395

VI. Condensed Consolidated Statements of Cash Flows For the Nine Months Ended September 30, 2024 and 2023 (In thousands, unaudited)

		2024	2023
Operating activities	A	140.00	155.005
Net income	\$	149,097 \$	155,887
Adjustments to reconcile net income to net cash provided by operating activities:		#1 #CO	54.550
Depreciation and amortization		51,568	54,552
Provision for expected credit losses		70	276
Equity in losses of unconsolidated subsidiaries		3,676	526
Loss on sale or disposal of assets		41	3
Stock compensation expense		500	178
Amortization of debt discount and issuance costs		750	
Deferred income taxes		(1,159)	(6,579)
Changes in operating assets and liabilities, net of effects of business combinations:			
Accounts receivable		(16,079)	(35,652)
Other current assets		12,500	(8,536)
Other assets		3,149	2,436
Accounts payable and accrued liabilities		(23,150)	(4,953)
Net cash provided by operating activities		180,963	158,138
Investing activities			
Business combinations, net of cash acquired		(6,965)	(1,446)
Purchase of customer relationships		_	(4,382)
Purchases of property and equipment		(47,639)	(41,320)
Proceeds from sale of assets		25	23
Net cash used in investing activities		(54,579)	(47,125)
Financing activities		(*)* ,	(', ', ',
Borrowings from related party revolving promissory note		10.000	_
Payments on related party revolving promissory note		(480,000)	(120,000)
Proceeds from term loans, net of issuance costs		836.697	(==*,***)
Proceeds from 6.875% senior notes, net of issuance costs		637,337	_
Borrowings of other debt		8,222	5,471
Principal payments on other debt		(7,888)	(5,782)
Exercise of stock options		_	3,340
Repurchase of common shares		_	(5,322)
Distributions to and purchases of non-controlling interests		(4,226)	(4,522)
Proceeds from Initial Public Offering		511,198	(1,022)
Dividend to Select		(1,535,683)	_
Contributions from Parent		3,407	1,825
Net cash used in financing activities		(20,936)	(124,990)
Net increase (decrease) in cash and cash equivalents		105,448	(13,977)
Cash and cash equivalents at beginning of period		31,374	37,657
Cash and cash equivalents at end of period	\$	136,822 \$	23,680
Supplemental information			
Cash paid for interest	\$	34,221 \$	33,988
Cash paid for taxes		49,337	50,044

VII. Key Statistics For the Third Quarter Ended September 30, 2024 and 2023 (unaudited)

2024		2023	% Change	
5	47	540		
	1	_		
	1	_		
		(1)		
5	49	539		
1	56	145		
1,476,4	86	1,451,115	1.7%	
1,728,7	20	1,775,181	(2.6)%	
53,3	99	54,746	(2.5)%	
		3,281,042	(0.7)%	
23,0	70	23,034	0.2%	
27,0	11	28,177	(4.1)%	
8	34	869	(4.0)%	
50,9	16(5)	52,080	(2.2)%	
\$ 202.	29 \$	197.05	2.7%	
89.		86.45	3.6%	
137.	30	130.82	5.0%	
\$ 141.	42 \$	136.11	3.9%	
	64	63		
	\$ 202. \$ 202. \$ 1,476,4 1,476,4 1,728,7 53,3 3,258,6 23,0 27,0 8 50,9	547 1 1 549 156 1,476,486 1,728,720 53,399 3,258,605 23,070 27,011 834 50,916(5) \$ 202.29 \$ 89.55 137.30	547 540 1 — 1 — - (1) 549 539 156 145 1,476,486 1,451,115 1,728,720 1,775,181 53,399 54,746 3,258,605 3,281,042 23,070 23,034 27,011 28,177 834 869 50,916(5) 52,080 \$ 202.29 \$ 197.05 89.55 86.45 137.30 130.82 \$ 141.42 \$ 136.11	

⁽¹⁾ Excludes onsite clinics.

⁽²⁾ Represents the number of visits in which patients were treated at Occupational Health Centers during the periods presented.

⁽³⁾ Represents the average amount of revenue recognized for each patient visit. Revenue per visit is calculated as total patient revenue divided by total patient visits. Revenue per visit as reported includes only the revenue and patient visits in our Occupational Health Centers segment and does not include our Onsite Health Clinics or Other Businesses segments.

⁽⁴⁾ Represents the number of days in which normal business operations were conducted during the periods presented.

⁽⁵⁾ Does not total due to rounding.

VIII. Key Statistics For the Nine Months Ended September 30, 2024 and 2023 (unaudited)

	2024	2023	% Change	
Facility Count		<u> </u>		
Number of occupational health centers—start of period	544	540		
Number of occupational health centers acquired	3	1		
Number of occupational health centers de novos	3	_		
Number of occupational health centers closed/sold	(1)	(2)		
Number of occupational health centers—end of period	549	539		
Number of onsite health clinics operated—end of period	156	145		
Number of patient visits (1)(2)				
Workers' Compensation	4,364,824	4,276,717	2.1%	
Employer Services	5,090,410	5,316,724	(4.3)%	
Consumer Health	173,281	173,440	(0.1)%	
Total	9,628,515	9,766,881	(1.4)%	
Visits per day volume				
Workers' Compensation	22,733	22,391	1.5%	
Employer Services	26,513	27,836	(4.8)%	
Consumer Health	903	908	(0.6)%	
Total	50,149	51,136(5)	(1.9)%	
Revenue per visit ⁽¹⁾⁽³⁾				
Workers' Compensation	\$ 198.62	\$ 194.74	2.0%	
Employer Services	90.14	86.30	4.4%	
Consumer Health	134.62	133.47	0.9%	
Total	\$ 140.12	\$ 134.62	4.1%	
P D (4)	- 102	101		
Business Days ⁽⁴⁾	192	191		

⁽¹⁾ Excludes onsite clinics.

⁽²⁾ Represents the number of visits in which patients were treated at Occupational Health Centers during the periods presented.

⁽³⁾ Represents the average amount of revenue recognized for each patient visit. Revenue per visit is calculated as total patient revenue divided by total patient visits. Revenue per visit as reported includes only the revenue and patient visits in our Occupational Health Centers segment and does not include our Onsite Health Clinics or Other Businesses segments.

⁽⁴⁾ Represents the number of days in which normal business operations were conducted during the periods presented.

⁽⁵⁾ Does not total due to rounding.

IX. Disaggregated Revenue For the Three and Nine Months Ended September 30, 2024 and 2023 (In thousands, unaudited)

The following table disaggregates the Company's revenue for the three and nine months ended September 30, 2024 and 2023:

	 Three Months Ended September 30,					ths Ended iber 30,	
	 2024		2023	2024			2023
	 		(in tho	usands	s)	·	_
Occupational health centers:							
Workers' compensation	\$ 298,681	\$	285,939	\$	866,952	\$	832,833
Employer services	154,809		153,473		458,849		458,810
Consumer health	7,332		7,162		23,327		23,150
Other occupational health center revenue	2,239		1,866		6,245		6,538
Total occupational health center revenue	 463,061		448,440		1,355,373		1,321,331
Onsite clinics	15,593		15,005		46,989		44,255
Other	10,984		10,519		32,789		31,755
Total revenue	\$ 489,638	\$	473,964	\$	1,435,151	\$	1,397,341

X. Net Income to Adjusted EBITDA Reconciliation For the Three and Nine Months Ended September 30, 2024 and 2023 (In thousands, unaudited)

The presentation of Adjusted EBITDA is important to investors because Adjusted EBITDA is commonly used as an analytical indicator of performance by investors within the healthcare industry. Adjusted EBITDA is used by management to evaluate financial performance and determine resource allocation for each of our segments. Adjusted EBITDA is not a measure of financial performance under accounting principles generally accepted in the United States of America ("GAAP"). Items excluded from Adjusted EBITDA are significant components in understanding and assessing financial performance. Adjusted EBITDA should not be considered in isolation or as an alternative to, or substitute for, net income, income from operations, cash flows generated by operations, investing or financing activities, or other financial statement data presented in the consolidated financial statements as indicators of financial performance or liquidity. Because Adjusted EBITDA is not a measurement determined in accordance with GAAP and is thus susceptible to varying definitions, Adjusted EBITDA as presented may not be comparable to other similarly titled measures of other companies.

The following table reconciles net income to Adjusted EBITDA for Concentra. Adjusted EBITDA is defined as earnings excluding interest, income taxes, depreciation and amortization, gain (loss) on early retirement of debt, stock compensation expense, separation transaction costs, gain (loss) on sale of businesses, and equity in earnings (losses) of unconsolidated subsidiaries.

	Three Months Ended September 30,		Nine Months Ended September 30,					
		2024		2023		2024		2023
Net income	\$	45,759	\$	54,424	\$	149,097	\$	155,887
Income tax expense		16,415		15,205		49,648		47,964
Interest expense		21,369		64		21,275		108
Interest expense on related party debt		2,691		11,255		21,980		33,831
Equity in losses of unconsolidated subsidiaries		_		_		3,676		526
Stock compensation expense		168		_		500		178
Depreciation and amortization		15,213		17,959		51,568		54,552
Separation transaction costs (1)		(44)		_		1,569		_
Adjusted EBITDA	\$	101,571	\$	98,907	\$	299,313	\$	293,046
Adjusted EBITDA margin		20.7%)	20.9%		20.9%		21.0%

⁽¹⁾ Separation transaction costs represent incremental consulting, legal, and audit-related fees incurred in connection with the Company's planned separation into a new, publicly traded company and are included within general and administrative expenses on the Condensed Consolidated Statements of Operations.

XI. Reconciliation of Earnings per Common Share to Adjusted Earnings per Common Share For the Three and Nine Months Ended September 30, 2024 and 2023 (In thousands, except per share amounts, unaudited)

Adjusted net income attributable to common shares and adjusted earnings per common share are not measures of financial performance under GAAP. Items excluded from adjusted net income attributable to common shares and adjusted earnings per common share are significant components in understanding and assessing financial performance. Concentra believes that the presentation of adjusted net income attributable to common shares and adjusted earnings per common share are important to investors because they are reflective of the financial performance of Concentra's ongoing operations and provide better comparability of its results of operations between periods. Adjusted net income attributable to common shares and adjusted earnings per common share should not be considered in isolation or as alternatives to, or substitutes for, net income, cash flows generated by operations, investing or financing activities, or other financial statement data presented in the consolidated financial statements as indicators of financial performance or liquidity. Because adjusted net income attributable to common shares and adjusted earnings per common share are not measurements determined in accordance with GAAP and are thus susceptible to varying calculations, adjusted net income attributable to common shares and adjusted earnings per common share as presented may not be comparable to other similarly titled measures of other companies.

The following tables reconcile net income attributable to common shares and earnings per common share on a fully diluted basis to adjusted net income attributable to common shares and adjusted earnings per common share on a fully diluted basis.

Three Months Ended September 30,							
	2024	Po	er Share ⁽¹⁾		2023	Per	Share ⁽¹⁾
\$	44,338	\$	0.37	\$	53,040	\$	0.51
	(30)		(0.00)				
\$	44,308	\$	0.37	\$	53,040	\$	0.51
Nine Months Ended September 30,							
	2024	Po	er Share ⁽¹⁾		2023	Per	Share ⁽¹⁾
\$	145,031	\$	1.32	\$	151,756	\$	1.46
_	1,181		0.01		_		
\$	146,212	\$	1.33	\$	151,756	\$	1.46
	\$ \$ \$	\$ 44,338 (30) \$ 44,308 2024 \$ 145,031 1,181	2024 Post \$ 44,338 \$ (30) \$ 44,308 \$ Ni	2024 Per Share ⁽¹⁾ \$ 44,338 \$ 0.37 (30)	2024 Per Share ⁽¹⁾ \$ 44,338 \$ 0.37 \$ (30)	2024 Per Share ⁽¹⁾ 2023 \$ 44,338 \$ 0.37 \$ 53,040 (30) (0.00) — \$ 44,308 \$ 0.37 \$ 53,040 Nine Months Ended September 30, 2024 Per Share ⁽¹⁾ 2023 \$ 145,031 \$ 1.32 \$ 151,756 1,181 0.01 —	\$ 44,338 \$ 0.37 \$ 53,040 \$ (30) (0.00) — \$ 44,308 \$ 0.37 \$ 53,040 \$ Nine Months Ended September 30, 2024 Per Share(1) 2023 Per 51,181 0.01 —

⁽¹⁾ Net income attributable to common shares and earnings per common share are calculated based on the weighted average common shares outstanding, as presented in table III.

⁽²⁾ Adjustments to net income attributable to common shares include estimated income tax and non-controlling interest impacts and are calculated based on the diluted weighted average common shares outstanding. The estimated income tax impact, which is determined using tax rates based on the nature of the adjustment and the jurisdiction in which the adjustment occurred, includes both current and deferred income tax expense or benefit.

XII. Net Income to Adjusted EBITDA Reconciliation Business Outlook for the Year Ending December 31, 2024 (In millions, unaudited)

The following is a reconciliation of full year 2024 Adjusted EBITDA expectations as computed at the low and high points of the range to the closest comparable GAAP financial measure. Refer to tables X for discussion of Concentra's use of Adjusted EBITDA in evaluating financial performance and for the definition of Adjusted EBITDA. Each item presented in the below table is an estimation of full year 2024 expectations.

	Range				
Non-GAAP Measure Reconciliation	Low	High			
Net income	169	173			
Income tax expense	57	58			
Interest expense on related party debt	22	22			
Interest expense	48	48			
Equity in losses of unconsolidated subsidiaries	4	4			
Stock compensation expense	1	1			
Depreciation and amortization	67	67			
Separation transaction costs (1)	2	2			
Adjusted EBITDA	\$ 370	\$ 375			

3rd Quarter 2024 Results

October 31, 2024

Concentra[®]

Disclaimer

Forward-Looking Statements

This presentation contains forward-looking statements that express the Company's opinions, expectations, beliefs, plans, objectives, assumptions or projections regarding future events or future results that include, but are not limited to, financial guidance and other projections and forecasts. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond the Company's control) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. These risks and uncertainties include, but are not limited to, those factors described in the Company's filings with the Securities and Exchange Commission ("SEC"), including those under "Risk Factors" therein. Should one or more of these risks or uncertainties materialize, or should any of the assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. Forward-looking statements speak only as of the date made. The Company does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

Use of Non-GAAP Financial Information

In order to provide investors with greater insight, promote transparency and allow for a more comprehensive understanding of the information used by management in its financial and operational decision making, the Company supplements its condensed consolidated financial statements presented on a GAAP basis herein with certain non-GAAP financial information, including reconciliations of these non-GAAP measures to their most directly comparable GAAP measures, which are included in this presentation, as well as in the Company's quarterly financial press releases and related Form 8-K filings with the SEC. This information can be accessed for free by visiting www.concentra.com or www.sec.gov.

We believe that the presentation of Adjusted EBITDA and Adjusted EBITDA margin, as defined herein, are important to investors because Adjusted EBITDA and Adjusted EBITDA margin are commonly used as an analytical indicator of performance by investors within the healthcare industry. Adjusted EBITDA and Adjusted EBITDA margin are used by management to evaluate financial performance of, and determine resource allocation for, each of our operating segments. However, Adjusted EBITDA and Adjusted EBITDA margin are not measures of financial performance under U.S. GAAP. Items excluded from Adjusted EBITDA and Adjusted EBITDA margin are significant components in understanding and assessing financial performance. Adjusted EBITDA and Adjusted EBITDA margin should not be considered in isolation, or as an alternative to, or substitute for, net income, net income margin, income from operations, cash flows generated by operations, investing or financing activities, or other financial statement data presented in the consolidated financial statements as indicators of financial performance or liquidity. Because Adjusted EBITDA and Adjusted EBITDA margin are not measurements determined in accordance with U.S. GAAP and are thus susceptible to varying definitions, Adjusted EBITDA and Adjusted EBITDA margin as presented may not be comparable to other similarly titled measures of other companies. We define Adjusted EBITDA as earnings excluding interest, income taxes, depreciation and amortization, gain (loss) on early retirement of debt, stock compensation expense, separation transaction costs, gain (loss) on sale of businesses, and equity in earnings (losses) of unconsolidated subsidiaries. We define Adjusted EBITDA margin as Adjusted EBITDA divided by revenue. We will refer to Adjusted EBITDA and Adjusted EBITDA margin throughout these materials.

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Concentra At-a-Glance

Concentra is the largest provider of occupational health services in the United States by number of locations¹, with a mission of improving the health of America's workforce, one patient at a time.

KEY STATISTICS

549

156

Occupational health centers¹ Onsite health clinics1

50,000+

Patients cared for each business day2

200k+

Employer customers²

45

States with service offerings¹

~11k

Total colleagues & affiliated clinicians^{2,3}

ROBUST FINANCIALS

\$1.9bn TTM Revenue¹

\$368mm

TTM Adj. EBITDA^{1,4}

19.6%

TTM Adj. EBITDA margin^{1,4}

>80% Free cash flow conversion⁵

<1%

<3%

Revenue from government Revenue from largest payor reimbursement1

employer customer

Concentra^{*}



We Create Convenient Access for Employers and Patients...

	Occupational Health Centers	Onsite Health Clinics	Telemed
Description	Centers specializing in offering occupational and other health care services to employer customers	Clinics dedicated to a single employer's worksite, offering occupational health, advanced primary care, and other services	Telemedicine solution used to treat work injuries and illnesses, behavioral health, and other services
# of Facilities ¹	549	156	Virtual 24/7
Customer Types	200,000+ employers, ranging from Fortune 100 to small businesses	Medium to large-sized companies	All types of employers
% of Revenue ²	~94%	~3%	~1%
Services Offered		th (Workers' Compensation, E ner Health and Advanced Prim	



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(1) As of September 30, 2024; (2) TTM as of September 30, 2024, figures are rounded, remaining ~2% comprised of other businesses (pharmacy repackaging operations and third party employer services administration)

Our Value Proposition is Focused on Improving Employees' Health with a Safe Return to Work



Access and convenience



High-quality health care and positive clinical outcomes



Excellent customer experience with strong communication



Early clinical intervention and safe and sustainable return to work



Strong process management, technologies, and innovation With alignment across all stakeholders – including patients, employers, and payors – we aim to ensure employees' safe and sustainable return to work and help lower overall claims costs, all while providing the highest quality care and experience possible

Strong outcomes for employers...



Of injured employees are recommended for return to work in some capacity on same day after initial visit¹



Lower average total cost per claim² (compared to non-Concentra health centers)

... High quality experience for employees



Of patients rate Concentra a 9 or 10, on a scale of 1-10, on overall satisfaction with their occupational health center visit³



4.1

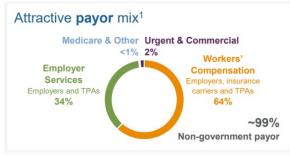
On a rating scale of 1-5 stars on nationwide google reviews; 72% of centers rated 4 stars or above⁴

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(1) Seen by Concentra for the year ended December 31, 2023; (2) Claim studies conducted by Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra protocome and approximately approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra protocome including approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra protocome including approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 and 2023 for a select number of Concentra are based on approximately 500,000 closed claims evaluated between 2020 closed claims evalua

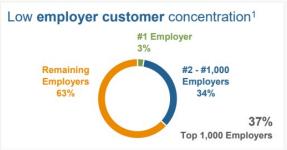
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We Have a Highly Diverse Business with Strong Underlying Fundamentals









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(1) Occupational Health Center revenue, TTM as of September 30, 2024; (2) Based on occupational health centers operated by Concentra as of September 30, 2024. Percentages represent rounder overscriptions and service and text storage.

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Experienced Leadership Team with 275 Years of Combined Experience with Concentra



WILLIAM K. NEWTON

Chief Executive Officer

- Joined Concentra (formerly known as OccuSystems) in 1995
- 40+ years of experience in healthcare business
- Tenure: 25 years





MATTHEW DICANIO

Joined Concentra in 2015

Tenure: 9 years

Concentra KPMG Bankof America Merrill Lynch

20+ years of experience in

management, finance and M&A

President & Chief Financial Officer







MICHAEL KOSUTH Executive Vice President, Chief Operating Officer - East Tenure: 28 years

JOHN ANDERSON, DO

Executive Vice President,

Chief Medical Officer

Tenure: 31 years



JONATHAN CONSER Executive Vice President, Chief Growth & Customer Officer Tenure: 21 years



THOMAS DEVASIA Executive Vice President, Officer



GIOVANNI GALLARA, PT Executive Vice President, Chief Clinical Services Officer Tenure: 13 years

SU ZAN NELSON

Tenure: 21 years

Executive Vice President,

Chief Accounting Officer

DANIELLE KENDALL

Senior Vice President,

Human Resources

Tenure: 24 years



DOUGLAS MCANDREW Executive Vice President, Chief Operating Officer - West Tenure: 30 years



GREG GILBERT Executive Vice President, Chief Reimbursement & Government Relations Officer Tenure: 30 years



JOHN DELORIMIER Executive Vice President, Chief Digital & Data Officer Tenure: 16 years



TIM RYAN Executive Vice President, General Counsel



Chief Marketing & Innovation Tenure: 8 years



MICHAEL RHINE Executive Vice President. Chief Operating Officer Onsite Health & Telemedicine Tenure: 19 years



Tenure: Joined Oct. 2024

Concentra^{*}



Key Q3 Performance Highlights & Company Developments

- Number of locations grew +3% YoY to 705 total locations
 - Opened one de novo (Chattanooga, TN) and completed one acquisition (Chicago, IL)
- · Revenue increased +3% in Q3 YoY
 - Largely driven by stable workers' compensation visit volume and reimbursement rate increases across visit types, more
 than offsetting the decline of the lower revenue-per-visit employer services volume
- Adjusted EBITDA grew +3% YoY, largely a result of revenue growth as well as improved efficiencies around general and administrative expense
- Capital expenditures (excluding acquisitions) totaled \$15.1 million in Q3
- Dividend approved by Board of Directors (\$0.0625 per share), payable November 22, 2024
- Successfully navigated through and mitigated impacts of major storms (Beryl and Helene) and the CrowdStrike-related IT outage
- · Continued to advanced opportunities in our corporate development pipeline, including potential acquisitions and de novos
- · Initial stages of separation from Select Medical proceeding very smoothly, with a focus on key hires and minimizing disruption

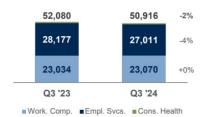
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Q3 2024 Performance

Number of Locations



Visits per Day



Revenue per Visit



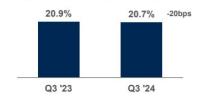
Revenue (\$mm)



Adjusted EBITDA¹ (\$mm)



Adjusted EBITDA Margin¹



Concentra^{*}

(1) Adjusted EBITDA and Adjusted EBITDA margin are non-GAAP measures, see appendix for a reconciliation to net incor

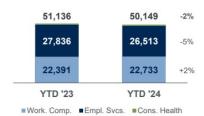
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YTD 2024 Performance

Number of Locations



Visits per Day



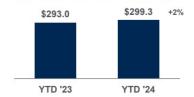
Revenue per Visit



Revenue (\$mm)



Adjusted EBITDA¹ (\$mm)



Adjusted EBITDA Margin¹



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Adjusted EBITDA and Adjusted EBITDA margin are non-GAAP measures, see appendix for a reconciliation to net incor

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Continued Execution of Proven, Multi-Pronged Growth Strategy

Organic Growth / Technologies

Strong history of organic growth in new and existing markets

Recent Accomplishments

- Completed nationwide rollout of CCaaS (Contact Center as a Service), significantly reducing calls to the medical centers
- Major progress in digitization initiatives (DOT forms, results reporting, lab connectivity, etc.)
- Continued significant improvement in patient satisfaction scores and turnaround time metrics

De Novos & Acquisitions

Track record of growth and integration

Recent Accomplishments

- Acquisition of occupational health center in Chicago, IL (Jul. '24)
- De novo opened in Chattanooga, TN, a new area for Concentra (Sep. '24)
- De novo opened in Orlando, FL (Oct. '24)
- 8 signed leases for de novos slated to open over next 12 months
- Continue to build out strong acquisition pipeline

Expansion into Adjacencies

Further expanding into adjacent, high-growth opportunities

Recent Accomplishments

- Launch of telemedicine-based behavioral health service offering (Aug. '24)
- Launch of advanced primary care in Onsite Health segment (Sep. '24)

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Balance Sheet & Capital Allocation Strategy

Capital Allocation Strategy

Leverage

Prudent management of leverage levels, targeting <3.0x net leverage 24 months post-IPO

M&A and De Novos

Strong pipeline + disciplined approach to enhancing footprint for short- and long-term value creation

Capital Expenditures

Continued strategic investment in technology, facilities, and infrastructure

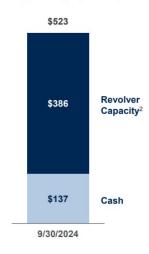
Dividend

Concentra Board of Directors approved a dividend of \$0.0625 per share

Net Leverage¹



Liquidity (\$mm)



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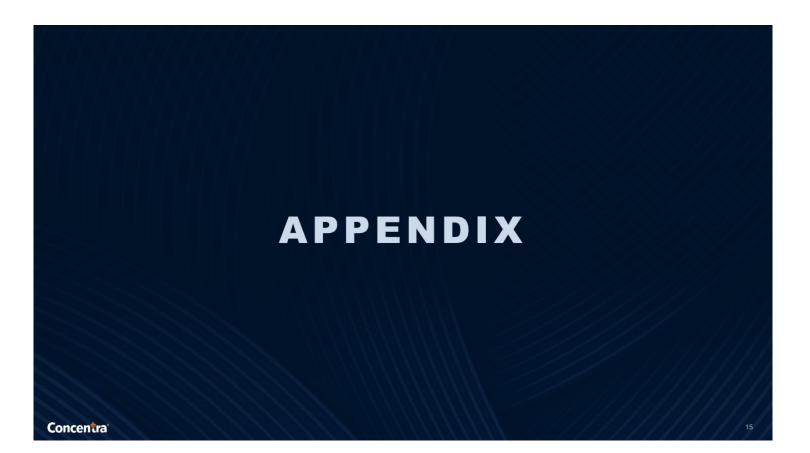
Net Leverage = Net Debt / Adjusted EBITDA (per credit facility leverage calculation, non-GAAP measure)
 \$400M revolver undrawn, except \$14M of normal course letters of credit that were in place at time of IPO/refinan

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2024 Full-Year Guidance

	FY 2024 Outlook
Total Revenue	~\$1.9bn
Adjusted EBITDA ¹	\$370mm - \$375mm
Capital Expenditures	\$65mm - \$70mm
Net Leverage ²	3.5x - 3.6x

Concentra^{*}



Reconciliation of Net Income to Adjusted EBITDA

	Three Months Ended Sep. 30,		Nine Months End	
\$000's)	2024	2023		2024
let Income	\$45,759	\$54,424		\$149,097
ncome Tax Expense	\$16,415	\$15,205		\$49,648
nterest Expense	\$21,369	\$64		\$21,275
nterest Expense on Related Party Debt	\$2,691	\$11,255		\$21,980
quity in Losses of Unconsolidated Subsidiaries	1-	-		\$3,676
Stock Compensation Expense	\$168	-		\$500
Depreciation and Amortization	\$15,213	\$17,959		\$51,568
Separation Transaction Costs	\$(44)	-		\$1,569
Adjusted EBITDA	\$101,571	\$98,907		\$299,313
Adjusted EBITDA Margin	20.7%	20.9%		20.9%

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Reconciliation of Net Income to Adjusted EBITDA (2024 Guidance)

	Range	
(\$mm)	Low	High
Net Income	\$169	\$173
Income Tax Expense	\$57	\$58
Interest Expense on Related Party Debt	\$22	\$22
Interest Expense	\$48	\$48
Equity in Losses of Unconsolidated Subsidiaries	\$4	\$4
Stock Compensation Expense	\$1	\$1
Depreciation and Amortization	\$67	\$67
Separation Transaction Costs	\$2	\$2
Adjusted EBITDA	\$370	\$375

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